

# Ajay Singh

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2022)	Indian Institute of Technology, Kanpur	N/A	2020 - Present
B.Tech - Aerospace	University of Petroleum and Energy Studies, Dehradun	74.80%	2012 - 2016
HSC (12 <sup>th</sup> )	Saraswati Sr. Sec. School, Palsana (RBSE)	78.62%	2011
SSC (10 <sup>th</sup> )	Tagore Shikshan Sansthan Sr. Sec. School, Kuchaman City (RBSE)	70.83%	2009

WORK EXPERIENCE	
<b>IBM India Private Limited</b> <b>Graduate</b>	<b>Bangalore</b> <b>July 2016 – July 2017 ▪ 12 Months</b>
<ul style="list-style-type: none"><li>▪ Worked as Business System Analyst - SAP Sales and Distribution</li><li>▪ Handled conversion of business requirements for sales network to the technical requirements and map them into ERP system</li><li>▪ Worked on SAP Sales and distribution implementation for Estee Lauder, France in collaboration with IBM</li></ul>	

CERTIFICATIONS
<ul style="list-style-type: none"><li>▪ SAP SCM Business Process Training, issued by SAP</li><li>▪ Microsoft Excel: Excel from Beginner to Advanced - certified from Udemy</li><li>▪ Application of Remote sensing, GIS, and GPS, issued by Uttarakhand Space Application Centre (USAC), Dehradun</li></ul>

ACADEMIC PROJECTS	
<b>IIT Kanpur</b> <b>(Project)</b>	<ul style="list-style-type: none"><li>▪ Analyzing the factors affecting revenue generated for a Hollywood movie. This project involved generation of a linear regression model for revenue collection of a Hollywood movie with independent variables budget, popularity, and runtime.</li></ul>
<b>Uttarakhand Space Application Centre (USAC), Dehradun</b> <b>(Internship)</b>	<ul style="list-style-type: none"><li>▪ Design and analysis of Drones for surveillance purpose. The internship involved development of a prototype of a remotely controlled drone for video and image capturing purpose.</li></ul>
<b>UPES, Dehradun</b> <b>(Project)</b>	<ul style="list-style-type: none"><li>▪ Propulsion System of Rocket-Pack. This project involved the designing and functioning of a propulsion system for as rocket pack that can air-lift a dead mass from one place to another.</li></ul>

ACHIEVEMENT	
<b>UPES, Dehradun</b>	<ul style="list-style-type: none"><li>▪ Won Intramural cricket Tournament 2015 and runner-up in 2016</li></ul>

OTHER INTERESTS AND HOBBIES
<ul style="list-style-type: none"><li>▪ Playing Cricket ▪ Cycling ▪ Traveling</li></ul>