

# Rajat Roy

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2025)	Indian Institute of Technology, Kanpur	-	2023 - Present
B.E.- Mechanical Engineering	SJB Institute of Technology, Bangalore	66.62%	2014 - 2018
HSC (12 <sup>th</sup> )	Ishan International Public School, Patna	79.33%	2014
SSC (10 <sup>th</sup> )	Don Bosco Academy, Patna	74.57%	2012

WORK EXPERIENCE	
<b>Startek</b> <b>Operations Executive</b>	<b>Bangalore</b> <b>January 2021 – January 2022 ▪ 12months</b>
<ul style="list-style-type: none"><li>▪ Assessing vendor profiles through revenue, sales, geographical footprint and product portfolio</li><li>▪ Understanding supply chain capabilities of the client and vendors in order to cater to retail consumer demand</li><li>▪ Collaborating with the client and vendors for understanding sales related issues and challenges</li><li>▪ Drive vendor visibility on the e-commerce platform through paid promotions</li></ul>	

ACADEMIC PROJECT	
<b>Indian Oil, Patna</b>	▪ Internship on Automation A-Tech
<b>Bosch Rexroth, Bangalore</b>	▪ A training on Hydraulic and Pneumatic circuits
<b>Boxtech, Bangalore</b>	▪ Manufacturing of Automatic Carton Folder and Gluer machines

OTHER INTEREST AND HOBBIES
▪ Weight Lifting ▪ Travelling